



Canada's Fastest-Growing Companies

Building a fast-growing company is tough enough when times are good. But when your sector gets stormy, how do you keep building your business on unstable foundation? Show tenacity, persevere, keep the faith in your people and maintain an unwavering belief in yourself were among the most common responses we received from the weather-resistant leaders of this year's PROFIT 100. Considering who that advice is coming from, it's worth taking.

The firms that make up PROFIT's 21st annual ranking of Canada's Fastest-Growing Companies are role models of the first order. After all, they have grown their annual revenue by an average of 2,262% over the past five years (2003-08), and no company on the list grew by less than 899%. Factor in the strength of the Canadian dollar and the dearth of good labour during the past five years, and the growth rates of the PROFIT 100 become more eye-popping. (For good measure, we've also ranked the Next 100: Canada's Fastest-Growing Companies, Nos. 101-200.)

Whether you want to start a business or blast through this recession, our stories about Canada's rising business stars and their effective management practices will give you the tools and inspiration to grow your own enterprise.

How to use our tables

The PROFIT 100 table ranks the 100 fastest-growing companies in Canada by percentage revenue growth from 2003 to 2008; while the Next 100 table features companies ranked from Nos. 101 to 200.

Clicking on a company's name will take you to a profile with all our information about that firm. Each profile also features an Inside Track with further details on the company's business.

The tables can be sorted in ascending or descending order by clicking on the name of the column that interests you.

The PROFIT 100 tables and profiles can be emailed, printed out in a printer-friendly format, or downloaded as a spreadsheet.

We invite you to share our list on Facebook, Digg, Del.icio.us, Stumble Upon, Newsvine and other sites.

PROFIT - NEXT 100

	Next 100 Rank	Company	Ticker	Currency	Revenue 2003	Revenue 2008	Growth 2003-08 (%)	Employees 2008	Exports as % of sales
	▲								
1	101	Leeza Distribution Inc.		CAD	1,385,365	13,466,195	872	33	35
2	102	Medicard Finance Inc.		CAD	2,543,683	24,487,911	863	45	0
3	103	Venger Group Ltd.		CAD	1,683,013	16,199,183	863	37	66
4	104	RadonicRodgers Design & Marketing		CAD	532,787	5,089,510	855	13	7
5	105	Talent Technology Corp.		CAD	1,121,315	10,653,741	850	88	90
6	106	Kidcentral Supply Inc.		CAD	226,912	2,133,577	840	14	0
7	107	Doxim Inc.		CAD	285,718	2,633,328	822	37	3
8	108	Cesium Telecom Inc.		CAD	1,423,099	12,858,672	804	19	10
9	109	Sunwing Travel Group		CAD	57,042,534	515,215,888	803	321	0
10	110	Summit Brooke Construction Corp.		CAD	3,264,214	28,156,740	763	65	0
11	111	Endo Networks Inc.		CAD	909,518	7,816,706	759	22	1
12	112	Gestion Réseau Sélection Inc.		CAD	13,187,061	112,024,813	750	700	0
13	113	Sycorp Environmental Inc.		CAD	356,337	3,022,631	748	13	1
14	114	Rare Method Interactive Corp.	TSXV: RAM	CAD	1,529,344	12,692,449	730	95	21
15	115	Fusepoint Managed Services Inc.		CAD	5,229,226	43,084,294	724	226	1
16	116	Entripy Custom Clothing (Brar Capital Corp.)		CAD	325,193	2,624,213	707	24	0
17	117	BTV Business Television (Milky Way Marketing)		CAD	319,238	2,479,672	677	11	5
18	118	Prollenium Medical Technologies Inc.		USD	382,072	2,959,963	675	12	95
19	119	Source Evolution Inc.		CAD	1,220,487	9,162,023	651	86	0
20	120	Fusion Learning Inc.		CAD	472,574	3,527,317	646	16	2
21	121	S3 Technologies Inc.		CAD	274,431	2,047,735	646	19	0
22	122	Paramount Parts Inc.		CAD	2,060,752	15,338,528	644	60	0
23	123	Innovative Vision Marketing Inc.		CAD	269,295	2,003,689	644	125	0
24	124	Waterstone Human Capital Ltd.		CAD	390,090	2,897,248	643	27	9
25	125	Platinum Communications Corp.	TSXV: PCS	CAD	690,767	5,127,073	642	32	0
26	126	IPE Logistics (Canada) Inc.		CAD	1,217,968	9,007,443	640	15	15
27	127	Cyberplex Inc.	TSX: CX	CAD	7,801,265	57,279,766	634	85	90
28	128	Titanium Logistics Inc.		CAD	1,368,245	9,864,013	621	45	3
29	129	Capital Promotions (1341104 Ontario Inc.)		CAD	299,199	2,153,790	620	5	2
30	130	Claron Technology Inc.		CAD	303,843	2,124,740	599	15	98
31	131	Itery International Inc.		CAD	738,303	5,159,693	599	36	50
32	132	Inter Pipeline Fund	TSX: IPL.U	CAD	177,940,000	1,224,587,000	588	778	11
33	133	Wellington West Holdings Inc.		CAD	19,751,572	135,289,608	585	598	2
34	134	Antalex Inc.		CAD	1,083,436	7,317,516	575	81	5
35	135	ChampionsWay Enterprises		CAD	624,333	4,180,697	570	50	65

36	136	Société de Reséaux Dédiés Privés de Télécommunication Inc.		CAD	310,807	2,071,060	566	10	10
37	137	Arctic Spas Oakville Inc.		CAD	1,750,065	11,515,933	558	35	0
38	138	Evertz Technologies Ltd.	TSX: ET	CAD	41,626,745	272,505,000	555	861	90
39	139	PointClickCare (Wescom Inc.)		CAD	2,600,715	16,926,819	551	131	80
40	140	Aecometric Corp.		CAD	1,516,261	9,832,948	548	32	90
41	141	Mazout et Propane Beauchemin		CAD	5,018,181	32,511,939	548	27	0
42	142	Procom Québec Inc.		CAD	2,660,907	17,191,651	546	106	0
43	143	Nutrasource Diagnostics Inc.		CAD	393,104	2,504,294	537	14	66
44	144	Olympia Trust Co.		CAD	4,635,694	29,427,387	535	171	0
45	145	Stratford Contracting Ltd.		CAD	970,735	6,111,670	530	17	0
46	146	Collect Canada Ltd.		CAD	752,446	4,727,193	528	40	0
47	147	Klondike Contracting Corp.		CAD	826,918	5,194,345	528	21	0
48	148	WebTech Wireless Inc.	TSX: WEW	CAD	3,415,164	20,810,000	509	146	90
49	149	Certified Coating Specialists Inc.		CAD	1,519,537	9,258,329	509	22	0
50	150	Ideaca Knowledge Services Ltd.		CAD	4,649,942	28,325,446	509	183	0

Converted from Canadian dollars
**Extrapolated from nine-month fiscal year

DETAILS

NAME	WEBSITE	REVENUE \$ 2009	REVENUE \$ 2008	Revenue Growth%	EMPLOY 2008	EMPLOY 2009	INDUSTRY	MARKET	INSIDE TRACK
CHIEF EXECUTIVE(S)									
Mark Hanna	www.leezadistribution.com	1,341,365	13,466,195	872	10	33	35		Its surfaces include quartz, acrylic and ceramic
Ann Kaplan	www.medicard.com	2,543,683	24,487,911	863	40	45	0		Has financed more than \$120 million in procedures
Brian Smith	www.vengergroup.com	1,683,013	16,199,183	863	16	37	66		Key clients: Wal-Mart, Loblavs Superstore, Sobeys
Edward Radonic	www.radonicrodgers.com	532,787	5,089,510	855	6	13	7		Niche: tourism board and tour operator marketing
Edouette	www.ledlight.com	1,121,315	1,121,315	61	61	68	0		Acquired rival Poplighter Technology last July
Tammy Zilberberg	www.kidcentral.ca	226,912	2,133,577	840	12	14	0		Baby sunglasses make up 25% of its sales
Chris Rasmussen	www.doxim.com	285,718	2,633,328	822	6	37	3		Target: mid-sized financial institutions
Sanjay Bakshani & Vicken Kanadjian	www.cesiumtelecom.com	1,423,099	12,858,672	804	7	19	10		Added a lucrative iPhone accessories line in 2008
Colin Hunter	www.sunwing.ca	57,042,534	515,215,888	803	100	321	0		CEO Colin Hunter sings on an in-flight audio station
Jon Brandt & Nathan Rooke	www.sidniblock.com	3,264,214	28,166,740	763	1	22	1		Clients include McDonald's and Starbucks
Peter Day	www.reseau-selection.com	909,518	7,816,706	759	7	22	1		Coaches experiential marketers in psychology
Réal Boucijn	www.svcorp.ca	13,187,061	112,024,813	750	160	700	0		Boasts a 95% customer-satisfaction rate
Malcolm Gray	www.fusepoint.com	356,337	3,022,631	748	8	13	1		Core offering: air-quality measurement products
Tom Short	www.entripv.com	1,529,344	12,692,449	730	2	95	21	TSXV: RAM	Built its own P2P recognition system
George Kerns	www.entripv.com	5,229,226	43,084,294	724	59	226	1		High-profit clients include Rogers and the CFL
Jas Brar	www.b-tv.com	325,193	2,624,213	707	3	24	0		Clients include Tim Hortons and Bombardier
Taylor Thoen	www.prollemium.com	319,238	2,479,672	677	4	11	5		Completed its 200th episode last November
Ario Khoshbin	www.us982.072	US 382,072	US 2,959,963	675	6	12	95		Its dermatology gels are used to ease wrinkles
Yves Frey	www.sourceevolution.com	1,220,487	9,162,023	651	7	86	0		Credits its fast growth to a 95% staff-retention rate
Kevin Higgins	www.fusionlearninginc.com	472,574	3,527,317	646	5	16	2		It's currently featured in an HSBC ad campaign
Simon Marcl	www.s3tech.ca	274,431	2,047,735	646	3	19	0		Holds two employee chalet getaways each year
Brent Usick	www.paramountparts.ca	2,060,752	15,338,528	644	14	60	0		Named largest North American Napa parts dealer
Sajan Choksi & Puneet Sharma	www.innovativetv.com	269,295	2,233,689	634	3	25	0		Takes 30% of calls for Ontario's Pizza Pizza chain
Marty Parker	www.waterstonehc.com	390,090	2,897,248	643	4	27	9		Supplies senior staff to clients such as Microsoft
Roder Matheson	www.platcom.ca	690,767	5,127,073	642	11	32	0	TSXV: PCS	90% of its business is residential
Jeff Hao	www.ine-logistics.com	1,217,968	9,007,443	640	5	15	15		Uses a worldwide network of agents
Christoff Rostein	www.ripd.com	7,801,265	801,279,766	634	30	85	0	TSX: CX	Created charity website Shopcauses.com
Ted Daniel	www.titaniumlogistics.com	1,368,245	9,864,013	621	4	45	3		Uses GPS tracking to ensure on-time delivery
Aaron Pollak	www.capitalpropos.com	299,199	2,153,790	620	1	5	2		Biggest job in 2008: loyalty kits for an automaker
Doron Dekel & Claudio Gatti	www.claronetech.com	303,843	2,124,740	599	2	15	98		Its software improves CT and MRI diagnostics
Ralph Loewen	www.itergy.com	738,303	5,159,893	599	11	36	50		Specializes in Microsoft IT infrastructure
David Foy	www.interceptinfund.com	177,940,000	1,224,587,000	589	209	778	11	TSX: IPL UN	Asset: long-term oil and gas contracts
Charlie Spiring	www.wellingtonwest.com	19,751,572	135,289,608	585	195	598	2		Its main competitors are Canada's Big Six banks
Luisa Loffreda	www.antalex.ca	1,083,436	7,317,516	575	25	81	5		Makes store displays for Starbucks and Toyota
Farid Dordar	www.perfectmind.com	624,333	4,180,697	570	8	50	65		Helps gyms manage billing
Fierro Lapalme	www.srdptele.com	310,807	2,071,060	566	3	10	0		Customers include Bombardier and the CBC
Trevor Wasney	www.arcticpasonline.com	1,750,065	11,515,933	558	4	35	0		Its hot tubs sell for as much as \$20,000
Romolo Magarelli	www.evertz.com	41,626,745	272,505,000	555	224	861	90	TSX: ET	Won an Emmy for corporate achievement
Mike Wessinger	www.pointclickcare.com	2,600,715	16,926,819	551	32	131	80		Offers \$7,500 bonus for successful staff referrals
Jill Anderson	www.aecometric.com	1,516,261	9,832,948	548	16	32	90		Its custom burners use 40% less fuel than its rivals'
Mario Beauchemin	No website	5,018,181	32,511,939	548	15	27	0		Competes with titans like Ultramar and Shell
André Couillard	www.procomquebec.ca	2,660,907	17,191,651	546	41	106	0		High-profile clients include CIBC, Via Rail and IBM
William Rowe	www.nutrasource.ca	393,104	2,504,294	537	3	14	66		Created an internal co-op system for recruitment
Rick Skauge	www.olympiatrust.com	4,635,694	29,427,387	535	40	171	0		Services include self-directed RRSPs for individuals
Shawn Chauk	No website	970,735	6,111,670	530	3	17	0		Gave \$42,000 to a local sports hall of fame last year
Christopher Walker	www.collectcanada.ca	752,446	4,727,193	528	40	40	0		Buyers bad debt from banks
Eric Schapira	www.klondikecontracting.com	826,918	5,194,345	528	7	21	0		Runs a home-design blog on its website
Anwar Sukkarie	www.webtechwireless.com	3,415,164	20,810,000	509	42	146	90	TSX: WEW	Sells to Europe, Africa and Asia
John Clifford Harper	www.ccscoatings.com	1,519,537	9,258,329	509	6	22	0		Has logged 350,000 hours with no major accidents
Muneer Hirji	www.ideasa.com	4,649,942	28,325,446	509	74	183	0		Has won Microsoft's Impact Award five times
Brian Edmunds	www.nextaf.com	3,243,541	19,407,710	498	35	195	0		Earns up to \$20,000 per IT professional placement
Roger Hardy	www.coastalcontracts.com	20,143,438	118,759,000	490	14	218	88	TSX: COA	Prices up to 70% lower than rivals'
Nicolas Bonnafous	www.odesa.com	2,934,283	17,134,793	484	30	200	60	TSXV: ODS	Clients: Aeroplan and National Bank
John Livingston	www.absolut.com	6,511,972	31,853,404	483	86	258	95	TSX: ABT	Recovers 100 computers' data weekly
John Bobenic	www.maximpowercorp.com	25,254,000	146,682,000	481	14	30	45	TSX: MXG	Just bought two power plants in France
David Cunningham	www.dundas.com	3,007,000	17,290,000	475	17	71	90		Has in-house staff to produce marketing materials
Corey Marshall	www.canadatravelsolution.com	1,708,538	9,820,522	475	6	26	20		Specialty: tours in Canada, Australia, South Pacific
Linda Hipp	www.liast.com	1,247,102	7,160,348	474	6	25	80		Has built an internal "culture team" to boost morale
Stacey Cerniuk	www.annexgroup.com	2,206,777	12,664,601	474	3	128	20		Claims a 97% product-satisfaction rate
Michael Orloff	www.broadviewnetworks.ca	671,329	3,800,514	466	8	25	1		Specialty: network stability and security
Ivan Rebellio	www.zenan.ca	1,285,443	7,230,815	463	14	31	15		Clients include Smirnoff, Molson, Labatt
Jason Cohenour	www.berrawireless.com	US 101,709,000	US 567,308,000	458	245	595	90	TSX: SW	Makes PC cards and USB modems
Wayne Silver	www.phonetime.com	2,812,052	15,716,775	456	30	105	85	TSX: PHD	Core clientele: ethnic communities
David Burke	www.stardynetech.com	4,758,070	25,926,427	445	45	248	8		Acquired Kelowna Software Ltd. last August
Derek Bullen	www.sisystems.com	28,152,418	152,756,773	443	300	1,600	0		Has seven offices in B.C., Alberta and Ontario
Cameron Baty & Karina Birch	www.rockymountainsoap.com	1,005,124	5,426,239	440	8	41	1		Its body butters are used by eczema sufferers
John Eddy & Alice Reimer	www.evcgo.com	1,066,131	5,707,331	435	15	55	83		New product: environmental-compliance software
Greg Fettes	www.24-7intouch.com	2,753,910	14,476,935	426	75	419	92		Service: answers calls and e-mails for its clients
Toby Chu	www.cibl.net	US 5,085,000*	US 26,725,252	426	80	443	30	TSXV: MBA	Offers virtual classes on Second Life
Boaz Shilmerov	www.arteroofing.com	1,256,751	6,559,728	422	16	66	0		80% of its revenue is from commercial accounts
Eliana Rosenfeld	www.kickinghorsecoffee.com	2,631,557	13,707,493	421	10	32	5		Top seller: its Kick Ass dark roast
Ariane Jensen	No website	1,581,097	8,186,400	418	25	60	0		Its flooring jobs can cost upwards of \$2 million
Paul Docherty	www.pgcservice.com	1,353,416	7,015,125	418	16	95	0		Claims its services cost 15% less than rivals'
Bryan Brulotte	www.maxsvs.ca	4,977,950	25,552,222	413	80	700	10		Federal government comprises 70% of its business
Lee Segal	www.klick.com	5,025,544	26,645,300	413	60	153	35		Specialty: online marketing for drug companies
Rick McClymont	www.britco.com	19,553,521	98,751,899	405	102	369	0		Key project: Vancouver 2010 athletes village
Jacques L'Ecuyer	www.5nplus.com	6,139,769	30,972,941	404	21	147	99		Niche: computer parts, solar panels
Patrick Pierra & Gino Couto	www.branchez-vous.com/inc	1,153,280	5,729,992	397	7	38	5	TSX: BNP	Sites reach 8 million Canadians monthly
Derek Casachie	www.451rnt.com	1,451,451	5,835,451	397	7	38	5	TSXV: ZVZ	Prints catalogues for a Canadian Tire
Rick Snelgrove	www.columbiarestorations.com	1,626,392	7,973,480	390	22	91	0		Niche: repairs Vancouver's leaky condos
Peter Lacey	www.cervusp.com	71,251,997**	348,675,000	389	205	573	2	TSXV: CVL UN	Canada's No. 1 John Deere dealer
Michael Deslandes	www.landart.gc.ca : www.aromat	636,715	3,093,367	386	9	22	6		Competes with supplement giants like Jamieson
Don Lee & Ray Norkus	www.gibraltairresolutions.com	4,494,062	21,270,543	373	3	60	0		Has an exclusive product partnership with HP
Ted Shipley	www.eksmad.com	934,19	4,339,348	370	7	54	5		Specialty: reducing downtime for injured workers
John Hooks	www.phoenixcan.ca	35,342,521	164,344,928	365	159	364	54	TSX: PHX UN	Serves Canadian and U.S. oil firms
Claude Bernadet	www.naturmania.com	1,058,120	4,893,355	362	4	17	5		Has a therapist on call for weekly staff massages
Shashi Behl	No website	685,397	3,165,738	362	4	27	0		Goal: to stock 30% Canadian-designed goods
Jeff	www.glad71a.com	2,503,702	11,539,712	361	10	30	0		Most of its business involves inventory bar coding
Edward Mocnik	www.dvadem.com	542,668	2,494,467	360	4	20	0		Built a \$20-million seniors' home last year
Kevin North	www.dvadem.com	3,220,251	14,722,836	357	30	98	80		Helps clients maintain business continuity
Jonathan Finley	www.collectcents.com	1,420,525	6,476,182	356	24	144	2		Earns 25% commission on debts collected
Brian Scudamore	www.1800gotjunk.com	3,346,705	15,078,036	351	50	136	80		World's largest junk-removal franchisor
Ken Moore	www.tenetmedical.com	1,798,850	8,058,922	348	15	28	92		Products are used to position limbs during surgery
Rick Walia	www.solutions-stores.ca	3,667,801	15,976,194	336	31	116	0		Major seller: closet storage organizers
Adam Hill	www.omnicorp.ca	1,873,513	8,145,007	335	22	72	1		Manages warranties for auto and electronics firms
Tony Patakis	www.computersolutionsinnovations.com	1,147,720	7,647,180	330	14	39	0		Enables small businesses to compete with FedEx
Dean Gagnon & Sunny Hirai	www.citymax.com	1,157,402	4,990,480</						